

## Graceful Life International Limited 恩康國際有限公司

### Compensation Scheme

	<input type="checkbox"/> <b>Gold Member</b>	<input type="checkbox"/> <b>Platinum member</b>	<input type="checkbox"/> <b>Ordinary Consumer</b>
<b>Requirements</b>	<ul style="list-style-type: none"> <li>● <b>One-off purchase of 200 BP*</b></li> <li>● <b>Max HK\$8000/cycle bonus</b></li> </ul>	<ul style="list-style-type: none"> <li>● <b>One off purchase of 2,000 BP</b></li> <li>● <b>Max HK\$128,000/cycle bonus</b></li> </ul>	<ul style="list-style-type: none"> <li>● <b>Purchase once and provide Name, Phone number for registration</b></li> </ul>
<b>Benefits</b>	<ul style="list-style-type: none"> <li>● <b>Enjoy member's price</b></li> <li>● <b>Exclusive Member promotion</b></li> <li>● <b>Birthday coupon</b></li> <li>● <b>Seasonal gift coupon</b></li> </ul>	<ul style="list-style-type: none"> <li>● <b>Enjoy member's price</b></li> <li>● <b>Exclusive Member promotion</b></li> <li>● <b>Birthday coupon</b></li> <li>● <b>Seasonal gift coupon</b></li> </ul>	<ul style="list-style-type: none"> <li>● <b>Retail price (15-18% higher than Member price )</b></li> </ul>
<b>Sponsor Bonus</b>	<b>6% of BV**</b> for every direct sponsor (one off first time purchase)	<b>15% of BV</b> for every direct sponsor (one off first time purchase)	Not Applicable
<b>Binary Bonus</b>	<b>9% BV</b> of the weaker leg (remaining sales will be carried forward to next cycle)	<b>17% BV</b> of the weaker leg (remaining sales will be carried forward to next cycle)	Not Applicable
<b>Repurchase Rebate</b>	Not Applicable	<b>15% of BV</b> Repurchase of 200 BP within 1 cycle	Not Applicable
<b>Business Consultant (BC) Bonus</b>	Not Applicable	<p><b>Assist any members to recruit new members will receive 5% one off bonus (BV of first purchase)</b></p> <p>To be qualified, BC are required to directly sponsored at least 3 Platinum members ; and having a minimum of 7 Platinum members in the first 5 generations (no time limit on achieving it)</p>	Not Applicable

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Remarks:

\*BP - Business Point \*\*BV - Business Value

#Business Cycle (Every Wed through next Tuesday)

Gold Member can be upgraded to Platinum member within 24 Cycles by accumulating a total of 2000BP.

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### 獎勵計劃

	<input type="checkbox"/> 金會員	<input type="checkbox"/> 白金會員	<input type="checkbox"/> 一般消費者
資格	<ul style="list-style-type: none"> <li>● 一次性購買產品滿 200 BP*</li> <li>● 每業務循環最 HK\$8000 獎金</li> </ul>	<ul style="list-style-type: none"> <li>● 一次性購買產品滿 2,000BP</li> <li>● 每業務循環最高 HK\$128,000 獎金</li> </ul>	<ul style="list-style-type: none"> <li>● 有一次購買紀錄並提供姓名電話</li> </ul>
優惠	<ul style="list-style-type: none"> <li>● 享受會員價格</li> <li>● 會員獨家優惠</li> <li>● 生日禮券</li> <li>● 節日禮券</li> </ul>	<ul style="list-style-type: none"> <li>● 享受會員價格</li> <li>● 會員獨家優惠</li> <li>● 生日禮券</li> <li>● 節日禮券</li> </ul>	<ul style="list-style-type: none"> <li>● 零售價 (一般比會員價貴 15 至 18%)</li> </ul>
引薦新經銷商獎金	6% BV 新經銷商獎金 (首次購買 BV**, 一次性)	15% BV 新經銷商獎金 (首次購買 BV, 一次性)	不適用
二元獎金	9% BV 較弱的一邊 (餘下業績會帶到下一業務循環)	17% BV 較弱的一邊 (餘下業績會帶到下一業務循環)	不適用
重銷獎勵	不適用	15% BV 於一個業務循環內重銷滿 200BP	不適用
商業顧問獎金	不適用	成功協助新經銷商加盟一次性獎金 5% (首次購買 BV) (商業顧問必須符合直接保薦最少 3 名白金經銷商及首 5 代中擁有 7 個白金的經銷商, 時間不限)	不適用

備註:

\*BP - Business Point \*\*BV - Business Value

# 業務循環 (每周三至下周二)

亦可在 24 個業務循環內累積 2000 BP 升級為白金會員